

UNLOCK YOUR GROWTH POTENTIAL WITH DOUGLAS STEWART

Douglas Stewart has been a trusted partner in education for over 70 years, offering diverse solutions and exceptional support. As the largest education-focused distributor in North America, we prioritize relationships and provide customized solutions to K-12, higher education, and nonprofit sectors, ensuring flexibility and speed to maximize opportunities.



Established in 1950, The Douglas Stewart Company (DSC) offers a service-driven approach with specialized teams dedicated to advancing partner goals in the education market. Serving over 4,500 value-added resellers and education-focused retailers, DSC represents 300+ brand partners across various categories including **computer hardware, electronics, makerspaces, and STEAM & STEM educational resources.**

Learn More About DSC:

www.dstewart.com



Established in 2021 as a dynamic business unit catering to the distinct needs of SaaS providers, Douglas Stewart Software + Services (DSS) specializes in delivering top-tier education technology solutions. DSS represents 25+ brand partners across various Edtech categories including **security & filtering, remote cloud computing, classroom technology, design, creative & instructional, and administrative solutions.**

Learn More About DSS:

www.dss-edu.com

OUR REPUTATION SPEAKS FOR ITSELF

See what our reseller partners are saying:

“Douglas Stewart is ahead of their competition and helps streamline Businesses.”

- Micheal B.

“Having a strong partnership with Douglas Stewart gives our team the advantage of providing our customers with great insight into the programs that fit.”

- Cathy S.

“We like to use Douglas Stewart to purchase products and licensing because of their dedication to the education space.”

- Greg L.

“Douglas Stewart understands the value of relationships and customer service and has provided excellent staff [support.]”

- Jeff B.

Partner with Douglas Stewart:
Your solution for education success.

For more information contact:



WHY CHOOSE DOUGLAS STEWART?

Vendors

Ask about 3PL
Services

Devoted Partner

We aren't just an education distributor; we're a partner who believes collaboration achieves goals.

Tailored Solutions

Tell us your vision, and we'll craft a plan to bring it to life.

Expand Your Reach to Boost Sales

Gain access to education connected reseller partners—we help you find the reseller partners aligned to your products.

Marketing & Sales Support

Get marketing resources and sales strategies crafted for your needs.

Go-to-Market Expertise

We streamline end-user and reseller outreach to reach your target audience.

Resellers

Focus on Customer Relationships

We prioritize nurturing strong connections between you and your end-users.

Seamless Customer Experience

Product experts, account managers, and customer support are here to support you in closing more deals.

Reseller-Specific Assistance

Adaptable and comprehensive support that caters to your unique needs.

Channel-Ready Products

Access ready-to-sell product lines so you can get your customers what they need, when they need it.

Valuable Guidance

Our strong vendor connections empower us to provide you with tailored guidance.

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